



**THE MESSENGER**  
(A CITE MARYLAND PUBLICATION)

## From the Desk of the President...

*Brenda H. Jenkins*

I have been blessed to serve as CITE Maryland President for the past four years. I thank you for the opportunity to serve both the membership and our community. CITE Maryland has accomplished a lot and is the CITE local organization that others look to for our history, direction guidance and best practices.



CITE Maryland Executive Board, thank you for your support, commitment and dedication to the goals, programs and activities of this organization. It is by your efforts that we have been able to provide value to our membership through professional development workshops, cultural diversity activities, and community programs like Project Helping Hands, Senior CyberNet, the Phoenix Project, support to the Reginald F. Lewis African-American Museum and the Achievement Counts Project with the Maryland Business

Roundtable.

CITE Maryland Members, thank you for working with the various committee chairpersons to ensure successful execution of those projects and activities.

As we move into a New Year and new leadership, I ask that you will support your President Elect, Rory L. Fisher, and Executive Vice President Elect, Maurice Thompson II, as you have supported me. There is still much work to be done and they will need your assistance to continue the legacy.

Not only is leadership in CITE changing, but change is all around us. Our company is breaking ground in providing new technologies like DSL, FTTP and IOBI. The political and social environment presents more opportunities than ever for us to get involved and to give back to our communities.

As we view our place in the grand scope of things, one cannot help but ask . . . how can I make a difference? I see the answer as a simple one - step outside of my comfort level, dare to think on a higher plain and actively seek to love and help someone other than myself. I challenge you to do the same.

Many of you have expressed interest in being selected for special projects on your jobs or getting promoted at Verizon. Having an interest or desire is a good first step, but what are you doing about it? What are you doing to help you reach your goals? Are you giving

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your very best effort in your current position? Are you flexible enough to adjust your plans or ways of doing things for the good of the team? What are you doing to enhance your skill sets or to learn new skill sets for the position you are seeking? Would you hire you?

Perhaps you *are* ready, but we all know that there are limited "opportunities" available at Verizon. However, you are part of a company that we own called CITE Maryland and we have Verizon resources to support us as we train and nurture one another. **Active** participation allows you to enhance and demonstrate many skills that you may not be able to demonstrate on your job right now.

Several members of our Executive Board have sharpened their skills while serving in a CITE leadership capacity. All of the leadership skills you learn as a CITE leader are transferable to your regular job or the job you are seeking. You can learn how to negotiate and collaborate, increase your computer skills, learn better-written and oral communication skills, learn effective networking skills, and much, much more. I can certainly attest to my own personal/professional growth due to this affiliation. Many of you have traveled to the CITE Conference in cities you would not otherwise have visited. You have "sat at the foot" of the some of the greatest scholars, thinkers and social and corporate leaders enriching your minds with new ideas and philosophies.

How blessed we have been, but . . . "for everyone to whom much is given, from him much will be required."

So let us make this year and many more to come years of **empowered thinking** by asking what can I do and how can I help. Yes, let's do that . . . let me rearrange my schedule so I can work on this project, let me sacrifice my personal time for the good of many . . . let us focus on an inspired solution. If we are to survive, we have got to empower our thinking! Professional and personal development should not be limited to just such seminars. We should reach out to one another each and every time we see an opportunity to help someone else reach their goal. The ability to lovingly coach one another is one of the greatest benefits of our organization. Openly seek feedback. Sometimes we may not realize behaviors that may be limiting us. I have certainly received my share of "after the conference call" calls and I am very grateful to the person(s) who took the time to call me and pull my shirttail. Yes, it may be hard, but if it's hard, do it hard. That's why we are here.

I will close by saying that giving is the way to receiving. Jesus said, "Give, and it will be given unto you: good measure, pressed down, shaken together, and running over will be put into your bosom. For with the same measure that you use, it will be measured back to you." Again, thank you for your support during my tenure as President of CITE Maryland.

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## Watch Your Language

Anne Baber & Lynne Waymon

Does the word "networking" make you cringe? Over the years, "networking" has collected both positive and negative connotations. We hope that, since you know about our "Give first, give freely" approach, you have good feelings about the word. But what about some of the other words and phrases you hear from time to time? Here's our list of the Top Ten Turnoffs and why we don't like to hear them.

1. "Schmoozing." That one makes networking seem so slimy and insincere!
2. "30-Second Commercial." Sure you want to "sell yourself" to your contact, but this phrase implies too much of a hard sell - one that ignores the stages of trust building that need to happen for mutual benefit.
3. "Pick Your Brains." This is Lynne's #1 pick for the worst phrase. It reminds her of vultures coming in for the kill. She wishes people would say, "I'd like to get your thoughts about something."
4. "Work a Room." So depersonalizing and one-sided, this phrase sounds as if you intend to work people over and take all you can.
5. "Information Interview." This one makes Anne's hackles rise! When she worked at Sprint, job seekers would call

her and ask to come by for an Information Interview. "I'm sorry," Anne would say. "My boss doesn't pay me to talk with people about their careers." Then, to make up for so much candor, she'd offer, "But why don't you come to the next meeting of the professional association I belong to. That way, we can talk and I can introduce you to others in our line of work."

6. "Tricks of the Trade." Let's not imply anything that smacks of manipulation. There are no "tricks" in our networking system; only up-front, clear offers to be helpful to each other. Order *Make Your Contacts Count* by Baber and Waymon at [www.ContactsCount.com](http://www.ContactsCount.com) for more rules and tools of networking.
7. "Favor Bank." Doing things for others just so they'll "owe" you one. Ugh! Give without strings, without expectations of getting - that's the way to create a network that works.
8. "Power Lunch." Yes, invite a powerful contact to lunch, but don't call it that. It sounds too much as if you value people for what they have, not who they are. As Oprah Winfrey says, "Everybody wants to ride with you in the limo. The real test is who will sit with you when you have to take the bus."
9. "Business Card Exchange." When you come home with cards exchanged without time spent building trust, what do you do with the 20

or 30 cards you got? Toss 'em into the trash! Instead, look for a reason to exchange cards, look for a commonality or a need. Be alert for ways to move your relationship beyond the networking event into the future. Wholesale distribution of your business card makes only "cardboard connections," not real connections.

10. "Important People." Don't you hate it when you are talking with someone and that person is looking over your shoulder to see who else he or she could be talking with? Give your whole attention to the person you are with. Anyone can turn out to be a wonderful contact!

Professional Speakers Anne Baber and Lynne Waymon provide keynotes and workshops. Contact them at 1-800-352-2939

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## Community Involvement

The *Helping Hands* committee continues to support the Baltimore County Public Library (BCPL) computer literacy training. We are primarily teaching Basic E-Mail and MS Word classes at the Randallstown & Woodlawn branches on Saturday mornings. We are supporting BCPL computer centers in those branches as needed.

**Baltimore City (Enoch Pratt)** – Paul Parker is currently volunteering at the Northwood Branch on Saturdays. We are recruiting new Verizon volunteers for our Baltimore City location.

**Story Timers Program (BCPL)** – We read to young children after school or on Saturdays.

We also continue to be active with Senior CyberNet; Helping Seniors in Baltimore City learn the use of the Internet and e-mail applications at the computer lab setup by the housing authority.

Also, for those who want to learn about the refurbishing of PC's used in places such as the Senior Computer Labs around the city, we have the Phoenix Project located in Catonsville, MD and Baltimore City. This organization refurbishes donated computers to give back to schools, non-profit organizations and homebound seniors.

We always need new volunteers. To get involved with any of these rewarding community projects contact **Albert (Al) Grant**, *Community Involvement Chair*, at [community@cite-md.org](mailto:community@cite-md.org) or call **410 627-3508**

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## CITE Maryland's Election Results

I would like to take this moment and thank you for participating in our local election process. Our candidates ran uncontested, but it was great to receive your input. Our elected officers are as follows, President Rory Fisher, Executive Vice President Maurice Thompson, and Treasurer Samuel Johnson.

These officers will be installed at our next board meeting on December 14, 2004. They will

take office effective January 1, 2005.

**National Election winners are as follows:** President, incumbent Kevin C. Marshall of CITE D.C. Metro, Executive Vice President, incumbent Leona Punzi of CITE New York, Treasurer elect is Toyrette Dowdell of CITE Texas, and Recording Secretary elect is Bonita Coins of CITE Virginia. These officers will be installed at the January 27-29, 2005 strategic planning meeting.

Thank you  
Andre Spriggs  
Nominations Chair  
[Andre.j.Spriggs@verizon.com](mailto:Andre.j.Spriggs@verizon.com)

## CITE Maryland's 2004 Scholarship Recipients

On November 20, 2004 CITE Maryland celebrated its newest scholarship recipients at a luncheon held at Phillips Harborplace Restaurant in Baltimore. We would like to take this opportunity to introduce them to you:

**Stacey J. Harris** is a highly motivated graduate of Cambridge South Dorchester High School in Cambridge, Maryland. While in high school, Stacey earned a 3.43 GPA and was very active in extra curricular activities, as well as, serving in her community. Some of her accomplishments include: National Honor Society, National Honor Roll Award, Student Council, Who's Who among High School Students and many more. She



also finds time to be an active member of her church and volunteers to feed the needy, at Santa's Workshop and Adopt-A-Family.

She is currently attending Bowie State University where she is studying to receive a degree in Accounting with a minor in Business Management. She also has plans to partner with her twin sister to open their own fashion business.

Stacey's Comprehensive Accounting instructor wrote, "...her determination and commitment to excellence are an inspiration to all".

### **Destiny S. Martin,**

a graduate of Western High School in Baltimore, Maryland, proved to be one of it's finest. Graduating with a GPA of 3.8, she ranked 3<sup>rd</sup> in her graduating class. While at Western, some of her accomplishments and activities included: National Honor Society, Spanish Club, Indoor and Outdoor Track and Field and Cross Country. Se is an Active member in her church, and has volunteers at the Royal Maroon Restaurant donating warm meals to the needy.



She is currently attending Johns Hopkins University to pursue her goal of becoming a pediatrician. Per Destiny, "helping other people has always been my motive in life; I want to make a difference in the life of someone who needs me, through volunteering is my

youth or becoming a doctor in my future."

In a letter of recommendation, Destiny's Chemistry teacher described her as a natural leader with consummate integrity.

### **Yvette W. Roberts**

is an exemplary graduate of Overlea High School in Baltimore, Maryland. While there, her accomplishments and activities included: National Honor Society, Varsity Volleyball, Dance Ministry, Concert Choir and Mixed Chorus. Community activities include: peer tutor for undergraduates at her school, teacher's aide, as well as, work in her local church.

She graduated with a 3.81 GPA, and is currently attending the Towson University in Baltimore, Maryland. Her aspiration is to pursue a career in Nursing. Yvette says "she could not ask for anything more than the satisfaction that she will feel in living her life to help others live".

Yvette's Math teacher wrote "She is a happy, very quiet calm person, but she's also a leader that other students look up to." As Mother Theresa said "She who is filled with joy preaches without speaking".



**CITE Maryland wishes them much success in their future endeavors.**

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**C**ollege Admissions  
Calendar  
-- by FastWeb

**2004-2005 Academic Year**

**If you are a high school junior**

Start thinking about college choice. Make an appointment to talk with a high school guidance counselor. Take the PSAT during junior year and start studying for the ACT or SAT. See below for test dates.

**If you are an incoming high school senior**

**July/August 2004:**

- Visit college campuses to learn more about your options.
- Use summer leisure time to start college application essays. Try writing sample drafts.
- Request applications and brochures from top-choice colleges.
- Prepare for standardized tests through classes, test prep software and books.

**Important ACT Dates**

- **August 20:** Registration deadline for September 25 test (available only in Arizona, California, Florida, Georgia, Illinois, Indiana, Maryland, Nevada, North Carolina, Pennsylvania, South Carolina, Texas and Washington).
- **September 2004:** Get ready for college applications by creating files for each target

school, including a list of application requirements (essays, transcripts, etc.) and deadlines.

You should also request letters of recommendation from teachers and community leaders.

**Important SAT Dates**

- **September 7:** Registration deadline for October 9 tests.
- **September 11:** Later registration deadline for October 9 tests.

**Important ACT Dates**

- **September 3:** Late registration deadline for September 25 test.
- **September 17:** Registration deadline for October 23 test.
- **September 25:** ACT Test day (available only in Arizona, California, Florida, Georgia, Illinois, Indiana, Maryland, Nevada, North Carolina, Pennsylvania, South Carolina, Texas and Washington).
- **October 2004:** Talk to a parent or counselor about college cost. Decide how much you can afford and explore your funding options. Visit [www.finaid.org](http://www.finaid.org) to learn more about financial aid. You should start applying for scholarships from private organizations.

**Important SAT Dates**

- **October 1:** Registration deadline for November 6 tests.
- **October 9:** Test day, SAT I and SAT II.
- **October 13:** Late registration deadline for November 6 tests.
- **October 29:** Registration

deadline for December 4 tests.

**Important ACT Dates**

- **October 1:** Late registration deadline for October 23 test.
- **October 23:** ACT Test day.
- **November 2004:** If you are applying through early action or early decision, applications may be due this month.

**Important SAT Dates**

- **November 6:** Test day, SAT I, SAT II and Language Tests with Listening (including ELPT).
- **November 10:** Late registration deadline for December 4 tests.

**Important ACT Dates**

- **November 5:** Registration deadline for December 11 test.
- **November 18:** Late registration deadline for December 11 test.
- **December 2004:** It's time to work on college applications! Many applications are due in early January.

**Important SAT Dates**

- **December 4:** Test day, SAT I and SAT II.
- **December 20:** Registration deadline for January 22 tests.
- **December 29:** Late registration deadline for January 22 tests.

**Important ACT Dates**

- **December 11:** ACT Test day.
- **January 2005:** File the Free Application for Federal Student Aid (FAFSA) as soon as possible after January 1. Check with prospective colleges about additional financial aid application forms

and requirements.

#### Important SAT Dates

- **January 22:** Test day, SAT I and SAT II.

#### Important ACT Dates

- **January 7:** Registration deadline for February 12 test.
- **January 21:** Late registration deadline for February 12 test.
- **February 2005:** If you submitted the FAFSA in January, you should be receiving the Student Aid Report (SAR) this month. Be sure to review it and submit any needed corrections.

#### Important SAT Dates

- **February 7:** Registration deadline for March 12 tests.
- **February 16:** Late registration deadline for March 12 tests.

#### Important ACT Dates

- **February 12:** ACT Test day.
- **March/April 2005:** The moment of truth! College admissions letters and financial aid awards should be arriving this month. Carefully compare admissions offers. Your guidance counselor or a parent can help you weigh your options. Time for a decision! Most schools ask for a final decision by May 1.

#### Important SAT Dates

- **March 12:** Test day, SAT I (new SAT).
- **March 25:** Registration deadline for May 7 tests.
- **April 6:** Late registration deadline for May 7 tests.
- **April 29:** Registration deadline for June 4 tests.

#### Important ACT Dates

- **March 4:** Registration deadline for April 9 test.
- **March 18:** Late registration deadline for April 9 test.
- **April 9:** ACT Test day.
- **May 2005:** Once you have made a decision on a college, notify any school you have decided not to attend. Remember to double-check any final deadlines for housing, financial aid, etc.

#### Important SAT Dates

- **May 7:** Test day, SAT I and SAT II (new SAT).
- **May 11:** Late registration deadline for June 4 tests.

#### Important ACT Dates

- **May 6:** Registration deadline for June 11 test.
- **May 20:** Late registration deadline for June 11.
- **June 2005:** Make arrangements to have your final transcripts sent to college.

#### Important SAT Dates

- **June 4:** Test day, SAT I & SAT II (new SAT).

#### Important ACT Dates

- **June 11:** ACT Test day.

### Budget for College Apps Admissions

-- by Laura Pohl

Before you budget for your college experience, you'll already face some of the associated costs. From standardized tests to high-school transcripts, you'll find yourself paying for a wide range of documents and services you'll need just to apply to the schools of your choice.

How much can you expect to pay before you're even admitted to a school? This depends on a number of factors: how many schools you apply to; how many times you choose to take the required standardized tests; whether you choose to take Advanced Placement (AP) tests and many others.

Here are some fees you can expect as you begin the college application process:

#### Standardized Tests

- **SATs / ACTs:** Most colleges in the United States requires that you submit scores for either the Scholastic Aptitude Tests (SATs) or the American College Tests (ACTs). The basic fee for taking the SAT is \$29.50 (it will rise to \$41.50 in January 2005) and allows you to send your scores to four schools. Additional fees include late registration (\$20), additional score reports (\$7 each), rush reporting service (\$24), changing your test date (\$19) and many others.

The basic registration fee for the ACT is \$28 and includes four free score reports. The fee for the ACT plus writing test is \$42. Additional reports are available for \$7.

- **Advanced Placement (AP) Tests:** Students can take AP Tests to earn college credits for advanced coursework completed in high school. Each exam costs \$82. Check to make sure that your preferred schools accept AP credits before paying for the test.
- **CLEP Tests:** Students

seeking to earn college credits for life experience may take College-Level Examination Program or CLEP tests. Each CLEP test costs \$55. Your test center may also require a separate non-refundable administration fee, usually \$15. Be sure that your school of choice will give credit for CLEP tests before you register.

• **The TOEFL and TSE:**

International students, or students for whom English is a second language, may be required by some schools to take the Test of English as a Foreign Language or TOEFL. The Educational Testing Service charges \$130 for the paper-based or computer-based test.

Some students take these tests multiple times in an effort to improve their scores. Be sure to figure multiple registration costs into your budget if you plan to take any test more than once.

• **College Application Fees**

Once you narrow down your list of choices, be aware that most colleges will expect you to pay a non-refundable fee when you submit your application packet. Charges vary widely among different schools and universities, ranging from about \$10 (for community colleges) to \$70 (for some elite colleges).

• **High-School Transcripts**

High schools may charge small fees for sending transcripts, ranging from \$2-\$5.

• **Test Preparation**

Many students begin studying for their standardized tests months before the test date. Although there are many study guides available in print and on CD-ROMs, it's a good idea to remember that many test preparation materials are [available for free](#). For students who like a more structured environment, there are also many test preparation classes available. However these classes do call for a substantial investment of time and money - a typical SAT study class has twelve sessions (2 per week), with each session lasting three hours. Each class can cost anywhere from \$650-\$800.

So is it possible to minimize these costs? Some costs are unavoidable, but getting an early start on your admissions work can help. ACT offers fee waivers to students who demonstrate financial hardship; similarly, some schools will waive admissions fees for students with financial need. Ask admissions offices about the options available to you.

**F**undraising Campaigns

**CITE COOKBOOK**

After many weeks of collecting recipes from friends and neighbors, CITE will start selling their personalized cookbook in February 2005, with all profits going to each CITE local organization.

The beautiful spiral bound cookbook will feature recipes from CITE members in 7 different full-color sections. The

book contains many pages of helpful cooking hints along with several pages of local information.

Each recipe will include the name of the individual who submitted the recipe and the CITE chapter affiliation. Cookbooks will include advertising pages from local, regional and national friends of CITE. There will be special sections celebrating CITE family members. There will be a user-friendly index to quickly find recipes and individual contributions.

CITE is proud to offer this fine book locally at a cost of \$20.00 per copy. Cookbooks can be preordered now by contacting your local CITE Ways & Means Committee chairperson. In Maryland, please contact Sarah Elder on 410 238-6320 or via email at [waysmeans@cite-md.org](mailto:waysmeans@cite-md.org).

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**MAGAZINE DRIVE**

**CITE Maryland** is near the end of its 2004 fundraising campaign. We've found a new way to **raise money all year long**. It's **fast and easy** and you can help us reach our goal! When you buy, renew or extend your magazine subscriptions on our online store, **40% of each purchase goes back to CITE Maryland!**

- Over 650 magazine titles at up to 85% off the newsstand prices
- Buy online 24 hours a day, 7 days a week

**CITE Maryland** is an effective networking system and an employee resource group of

Verizon whose goals are to increase the individual and collective effectiveness of African-American managers and associates, and to add value to Verizon and the broader community. The organization is comprised of dedicated members who sponsor seminars, workshops, and other activities directed toward the professional and personal development of its members. We support literacy and education programs, have a strong focus on scholarship funding for youth and community outreach.

Just go to our website: [www.cite-md.org](http://www.cite-md.org) or go directly to: <http://mygroupage2.efundraising.com/?eID=172&slD=126163633> to view our Web Page and help **CITE Maryland** reach its fundraising goal!

For More Information, contact:  
**Sarah Elder**  
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 410-238-6320

## **The Messenger**

The Messenger is published quarterly by CITE Maryland. Send articles and photos to:

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 Phone: 410-393-2337

## **CITE Maryland End of Year Report Card**

During 2004 CITE Maryland hosted many events, activities and workshop throughout the Maryland area. They were open to CITE Members, Verizon employees and the community at large. We partnered with Sojourner Douglass College, the Reginald F. Lewis Museum, and the Edmonson Westside Skills Center to name a few. We donated 1,400 to a local elementary school. We gave three \$2,000 scholarships to Maryland students. We took trips to various entertainment venues, and we are actively involved in volunteer work in numerous community programs. We also held thought-provoking workshops on subjects to help you in your private and professional life. We are often asked "**what does CITE MD have to offer me.**" As you can see we have a lot to offer, not only to you but also to your family and friends. These are just a few of the examples of activities we try to provide to our members and friends to enhance and develop you personally and professionally. But we need your support - this is **YOUR** organization. CITE Maryland has been around for over 32 years and we hope to continue our legacy. **Won't you please become an active part our organization as we move into a New Year.**

<b>Activity</b>	<b>Brief Description</b>	<b>Impact</b>
Black History Month Event 2/28/04	Partnered with Sojourner Douglass College to celebrate Black History Month with <b>Frederick Douglass IV</b> and his wife <b>B.J. Douglass</b>	Brought the college, community, CITE members and families together to listen to the life story of Frederick Douglass and his wife, Anna, as told by his great-great grandson, Frederick Douglass IV and his wife, B. J. Douglass. Sojourner Douglass College is also named after Frederick Douglass. There were approximately 75 people in attendance. Refreshments were served and we provided information on CITE's mission and purpose within the community. Vendors were on hand to sell African Clothing and Black History Books. Mr. & Mrs. Douglass met and greeted the families and children in attendance, and signed autographs.

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<b>Activity</b>	<b>Brief Description</b>	<b>Impact</b>
Skate Party Extravaganza 3/27/04	Family Skating Party @ <b>Shake &amp; Bake Family Fun Center</b>	Held a skating party with members, families and friends of CITE Maryland. Approximately 50 people attended. We offered skating, music, pizza and soda. Everyone had a great time. We made a profit of \$300.00, which will be used to help fund other 2004 projects.
Book Donation 3/31/04	Donated 1,400 books to Dallas F. Nicolas, Sr. Elementary School, 201 East 21 <sup>st</sup> Street, Baltimore, MD	Donation of 1,400 books made to Dallas F. Nicolas, Sr. Elementary School. Each of the school's 420 students received a book to take home and the remaining books were give to the school library. A program was held in the school gymnasium and Sheila Dixon, President of the Baltimore City Council, was guest reader. Ms. Dixon engaged a group of 4 <sup>th</sup> and 5 <sup>th</sup> graders to assist her in reading a book about tolerance called Mr. Lincoln's Way. Pre-K through 3 <sup>rd</sup> graders were read to in their classrooms by CITE Maryland volunteers during the program.
General Membership and Networking Meeting 4/16/04	General membership and networking meeting, featuring Verizon Directors and above discussing why it is important to be a member of CITE.	Pamela Y. Dorsey – Director ESG Billing, T. L. Stephenson - Vice President Network Operations, and Kenneth Hamilton, Director Installation Trouble & Management Systems spoke at our meeting to approximately 50 members and potential members to tell them why it is important to be a member of CITE, and why they support CITE. As a result of their support, CITE Maryland did get 6 new members that very same night. Refreshments were served, the panelists received gifts and one of our members was honored for risking his life to save the people who were on the overturned ferryboat in Baltimore's Inner Harbor earlier this year.
Juneteenth Event 6/03/04	Genealogy Workshop	<b>Juneteenth</b> celebrates African American freedom while encouraging self-development and respect for <b>ALL</b> cultures. <b>CITE Maryland</b> hosted a genealogy workshop that provided useful information on how to conduct research at the National Archives and other valuable tools to assist you in your personal as well as professional development.
Web-Site Award 7/01/04	<b>"2003-2004 Golden Web Awards"</b>	CITE MD web-site received the Golden Web Awards. It is presented to those sites whose web design, originality and content have achieved levels of excellence deserving of recognition.

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Activity	Brief Description	Impact
Professional Development Workshop 8/25/04	<b><i>“Your Passport to Networking”</i></b> <u>Getting Past Hello...</u>	This workshop was designed to help participants overcome networking fears, get tips and learn new strategies to become a “savvy networker” and to Create Brand “You,” the latest and hottest commodity on the market. Participants learned to develop their signature style, and stand out among the crowd. They also learned to develop a key question(s) that will open the networking circle and let them in. This workshop was held at Verizon location, 99 Shawan Road, Hunt Valley, Maryland. Approximately 50 people attended.
Ways & Means Event 8/28/04	<b>Noah</b> @ Sight & Sound Theater	Bus trip to the Millennium Theater in Lancaster, PA to see <i>Noah</i> the musical. Trip included shopping at Rockvale Square Outlet and all-you-can-eat dinner. We had 21 participants.
Meeting w/Westside Skills Center 9/24/04	Joint Venture with Network Planning & Engineering	CITE Maryland is working in conjunction with Network Planning and Engineering Team lead by Michelle Dutton, Executive Director, to provide technical and professional training to high school students at the Edmonson Westside Skills Center. CITE Maryland provides soft skill training such as resume writing, interviewing skills, how to dress in the workplace, leadership, conflict resolution skills, etc.
Scholarship Awards Luncheon 11/20/04	<b><i>Elizabeth Knight Memorial Scholarship Awards Luncheon</i></b>	A small luncheon was held at Phillips Restaurant, Baltimore Inner Harbor, to award \$2000 scholarships to three Maryland students. Our scholarship recipients were as follows: Stacey Johnna Harris attending Bowie State University, Destiny Sherita Martin attending Johns Hopkins University, and Yvette Wannie Roberts attending Towson University. Nineteen people attended the luncheon including CITE Maryland Executive Board members and family members of the recipients. More information about the scholarship recipients and pictures can be found on our website at <a href="http://www.cite-md.org">www.cite-md.org</a> .
Community Involvement 01/01/04 - 12/31/04	<b><i>Reginald F. Lewis Museum; Helping Hands; Story Timers Program; Senior Cyber-Net; Achievement Counts</i></b>	CITE Maryland members are actively involved in numerous volunteer programs throughout the communities.

Calendar At A Glance

2004

**JANUARY**

- 01 *New Year's Day*
- 15 Executive Committee Meeting
- 15 *Martin Luther King's Birthday*
- 19 *MLK's Birthday Observed*
- 19 *MLK Birthday Parade - Eutaw Street & MLK, Jr. Blvd, Balto., MD*
- 31 Distribute CITE Scholarship applications

**FEBRUARY**

- 01 *Black History Month Family Day - Baltimore Museum of Art, Balto., MD*
- 10 Executive Committee Meeting
- 14 *Valentine's Day*
- 15 *President's Day*
- 25 *Black History Month Celebration - Sojourner-Douglass College*

**MARCH**

- 06 *Ways & Means Event - Skate Party*
- 09 Executive Committee Meeting

**APRIL**

- 13 Executive Committee Meeting
- 11 *Easter*
- 16 *Membership Committee Event*
- 24 *15<sup>th</sup> Annual Billie Holiday Vocal Competition-Center Stage, Balto., MD*

**MAY**

- 09 *Mother's Day*
- 11 Executive Committee Meeting
- 15 *Professional Development Workshop*
- 31 *Memorial Day*

**JUNE**

- 03 *Cultural Diversity Committee - Juneteenth Event - Geneology Workshop*
- 08 Executive Committee Meeting
- 18-20 *African American Heritage Festival -*

*Camden Yards, Balto., MD*

- 19 *Juneteenth*
- 20 *Father's Day*
- 25-27 *CITE Conference - Wash., DC*
- 26 *Special General Membership Meeting - CITE State Confab*

**JULY**

- 04 *Independence Day*
- 12 Executive Committee Meeting

**AUGUST**

- 10 Executive Committee Meeting
- 07 *Professional Development Workshop*
- 14-15 *Kunta Kinte Heritage Festival - Anne Arundel County Fairground*
- 28 *Ways & Means Event - Noah @ Sight & Sound Theater - PA*

**SEPTEMBER**

- 06 *Labor Day*
- 14 Executive Committee Meeting

**OCTOBER**

- 01-02 Executive Committee Retreat
- 11 *Columbus Day*
- 17-24 *Ways & Means Event - CITE Maryland Cruise to the Bahamas*
- 26 *Special General Membership Meeting - hosted by Nominations Committee*

**NOVEMBER**

- 09 Executive Committee Meeting
- 11 *Veteran's Day*
- 20 *Elizabeth Knight Scholarship Awards Luncheon*
- 25-26 *Thanksgiving Holiday*

**DECEMBER**

- 14 Executive Committee Meeting & Installation of Officers for 2005
- 25 *Christmas Day*

# CITE MARYLAND MEMBERSHIP APPLICATION

CONSORTIUM OF INFORMATION AND TELECOMMUNICATIONS EXECUTIVES  
 PO Box 1286 - BALTIMORE, MARYLAND 21203 - TEL: 410-393-2337 - WWW.CITE-MD.ORG



**FOR OFFICIAL USE ONLY**  
 DATE REC'D \_\_\_\_\_ REFERRED BY \_\_\_\_\_  
 TYPE OF PAYMENT  CASH  CHECK # \_\_\_\_\_  
 AMOUNT PAID \$ \_\_\_\_\_  
 DATE SUBMITTED TO FINANCIAL SEC'Y \_\_\_\_\_ INITIALS \_\_\_\_\_  
 DATABASE INPUT BY \_\_\_\_\_

DATE \_\_\_\_\_ MEMBERSHIP TYPE  (RENEWAL)  (NEW MEMBER)  (RETIREE)  (AFFILIATE)

PERSONAL INFORMATION  
 NAME \_\_\_\_\_  
[FIRST NAME] [M.I.] [LAST NAME] [NICKNAME]

ADDRESS \_\_\_\_\_  
[STREET ADDRESS] [CITY] [STATE] [ZIP CODE]

CONTACT INFORMATION  [AREA CODE] [PHONE] [E-MAIL] BIRTHDAY [MONTH] [DAY]

BUSINESS INFORMATION  
 POSITION \_\_\_\_\_ ORGANIZATION \_\_\_\_\_

WORK ADDRESS \_\_\_\_\_  
[STREET ADDRESS] [CITY] [STATE] [ZIP CODE]  
[MAIL CODE] [BUILDING LOCATION]

CONTACT INFORMATION  [AREA CODE] [PHONE]  [AREA CODE] [FAX] [E-MAIL]

HOW WOULD YOU LIKE TO BE CONTACTED?  
 Home phone  Business phone  Business e-mail  Business address

HOW DID YOU HEAR ABOUT CITE?  
 CITE Member  Corporate Intranet  Supervisor  Other \_\_\_\_\_

**MEMBERSHIP:** *Check/Money order is payable to: CITE MARYLAND - PO BOX 1286 - BALTIMORE, MARYLAND 21203*

**LOCAL CHAPTER:** Annual membership dues for CITE local organizations are **\$35**.  
 May we contact you with more information about different membership levels and additional CITE activities?  YES  NO

*Please indicate which committees interest you:*

<input type="checkbox"/> Community Involvement	<input type="checkbox"/> Critical Issues	<input type="checkbox"/> Cultural Diversity
<input type="checkbox"/> Inter-Organizational	<input type="checkbox"/> Membership Services & Recruiting	<input type="checkbox"/> Nominations
<input type="checkbox"/> Professional Development	<input type="checkbox"/> Public Policy	<input type="checkbox"/> Public Relations
<input type="checkbox"/> Scholarship	<input type="checkbox"/> Ways and Means	<input type="checkbox"/> Other

Thank you for joining CITE, an officially recognized Verizon African-American employee resource group. We hope you enjoy and benefit from your experience with us. By submitting this application you agree to become a member of the CITE organization. You agree to support the organization and abide by its by-laws. Members in good financial standing automatically are enrolled as members of the national CITE organization.

PLEDGE OF MEMBERSHIP  
 I have enclosed a check/money order payable to CITE Maryland for membership.  
 As a member, I commit to support CITE and its officers in upholding the high standards of the organization.

\_\_\_\_\_  
[SIGNATURE] [REFERRED BY]